



### ANNUAL INVESTOR SURVEY 2019:

RESULTS OVERVIEW

## GENERAL PLATFORM STATS



Funded ever

Average deposit

€ 155 341 852

€ 4471

Registered investors

12123

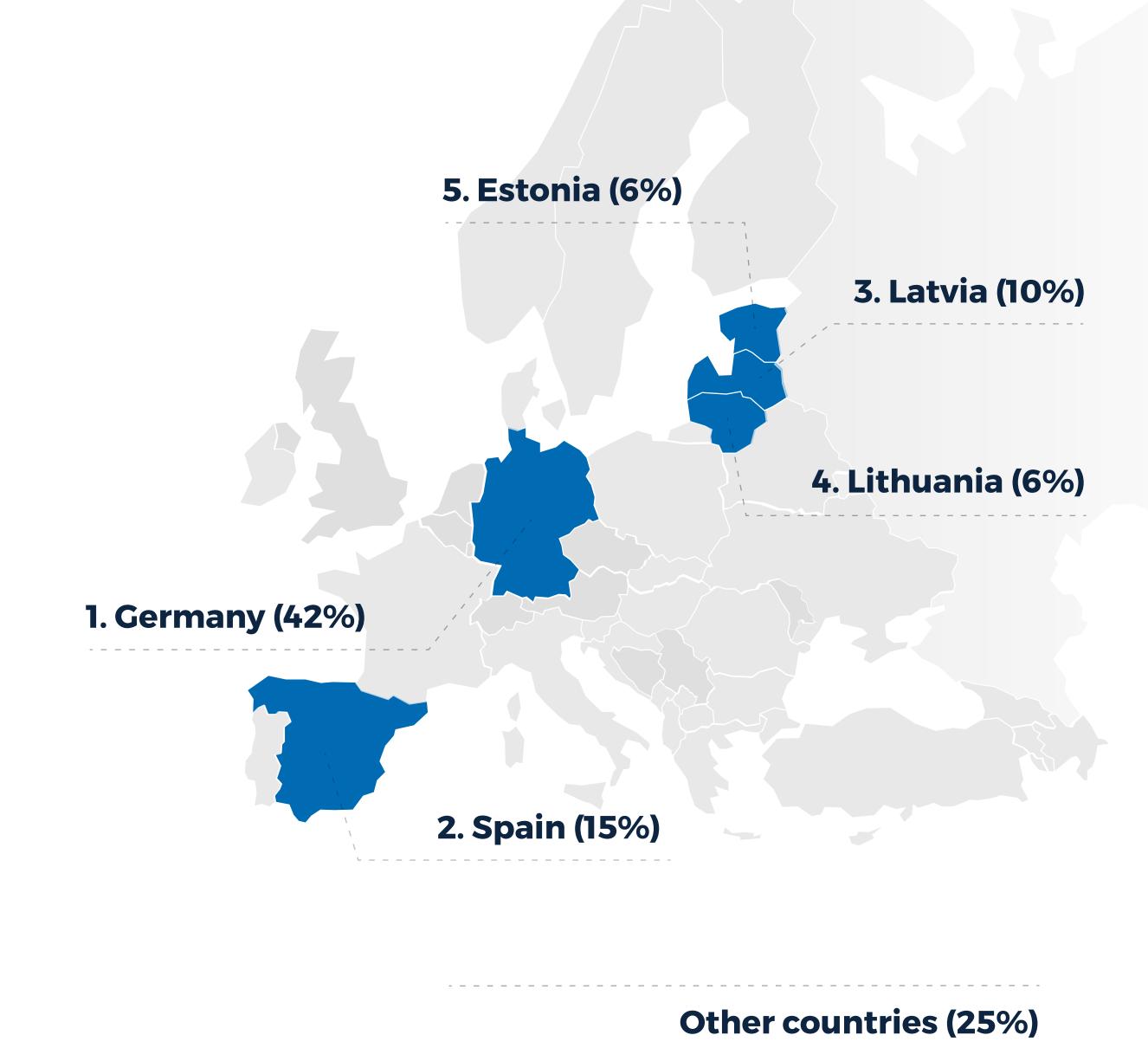
Average interest rate

11%

\*as of 04.09.2019

# TOP INVESTOR COUNTRIES





\*as of 04.09.2019

### GENERAL INVESTING EXPERIENCE

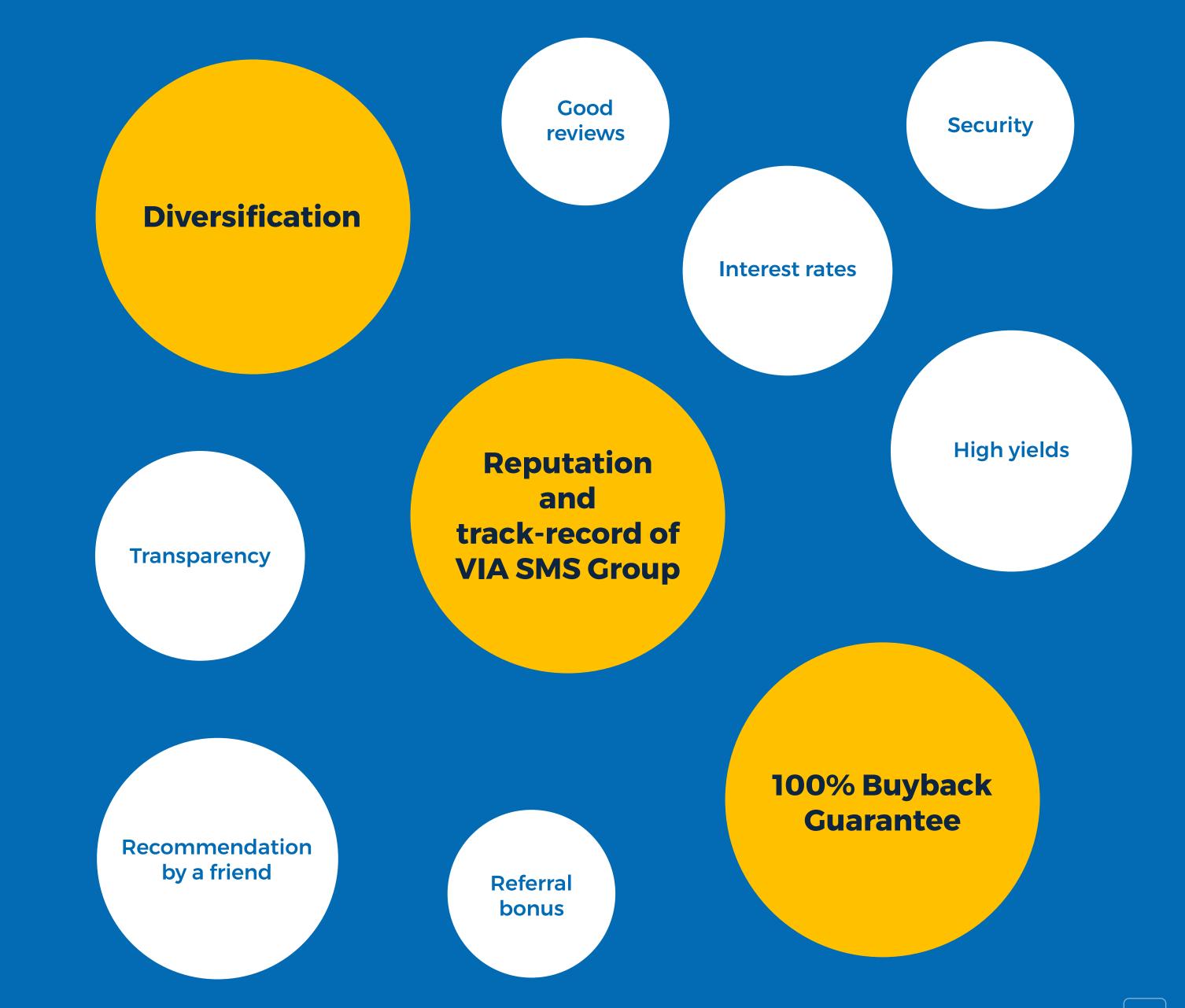
Our investor community keeps growing, and so are our customer satisfaction rates. The number of our clients who rate their **experience** with VIAINVEST as excellent has grown for 2%, and of those who rate it as **good** – for 3%, if compared to the year before.





## REASONS WHY INVESTORS CHOOSE VIAINVEST





### WHAT INVESTORS LOVE ABOUT VIAINVEST





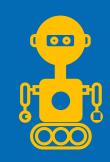
EASE OF USE



**INVESTOR SUPPORT** 



**BUYBACK GUARANTEE** 



**AUTOINVEST** 



**GOOD RETURNS** 

### WHAT INVESTORS THINK SHOULD BE IMPROVED

By the way, we have managed to implement a great deal of your suggestions from previous years already. We launched **Refer-A-Friend** campaign, our website is now available in **Spanish**, and also taxation procedure is made a lot more simple for Swedish, Latvian and Polish loans listed on the platform.

More improvements are coming soon, stay tuned!

- Nothing, everything works great!
- Higher interest rates
- Usability and interface
- Taxation policy
- Promo campaigns
- More loan originators
- Functionality of filters
- More statistics
- Other languages (Italian, Polish)

#### VIAINVEST - AMONG FAVORITE PLATFORMS

80%

OF RESPONDENTS WOULD NAME VIAINVEST AS THEIR TOP CHOICE WHEN IT COMES TO P2P INVESTING





### INVESTORS EVER HAVING CONTACTED SUPPORT SERVICE



YES 66%



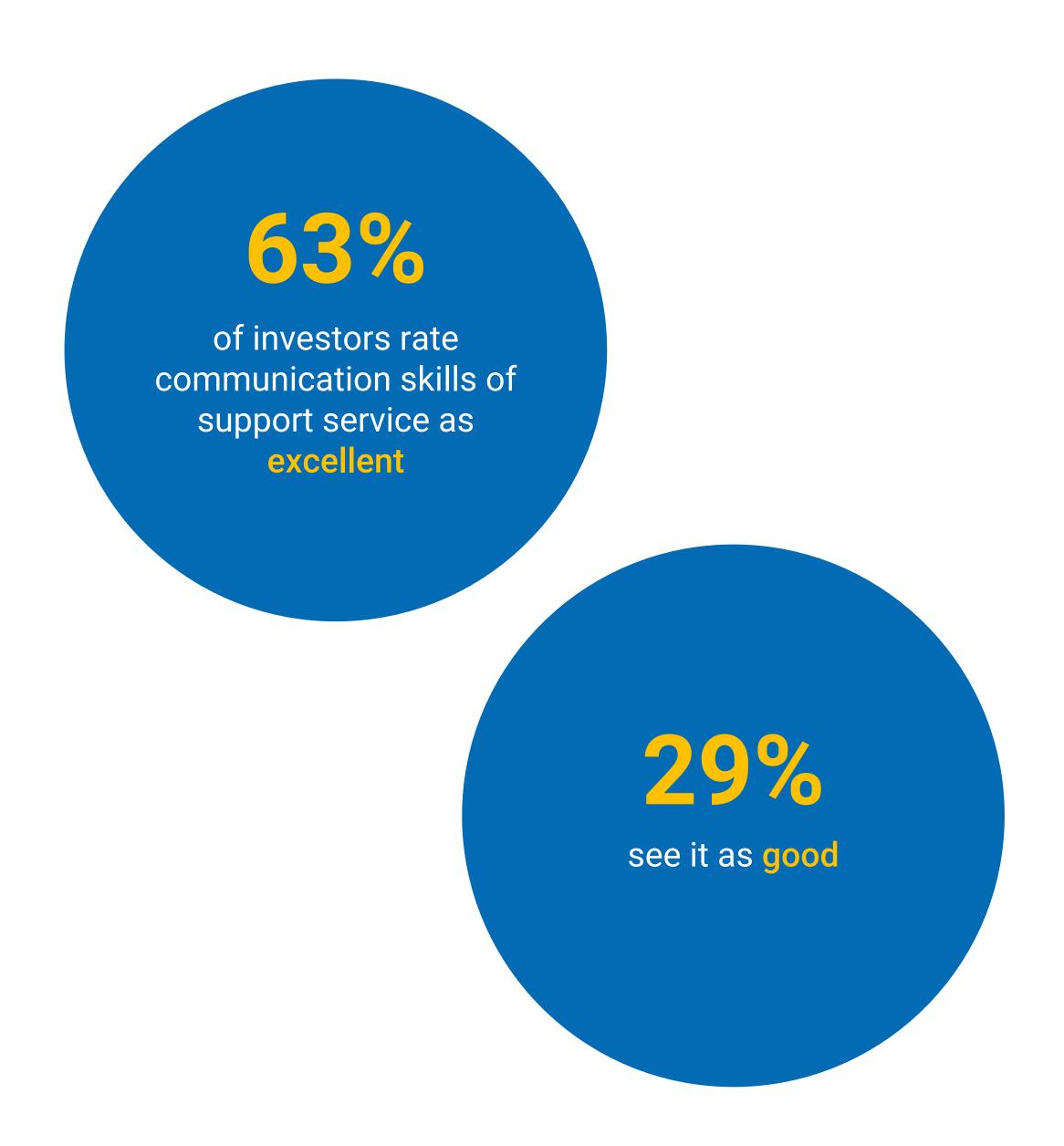
NO **34%** 

### GENERAL SUPPORT SERVICE EXPERIENCE



# IN 93% OF THE CASES THE PROBLEMS WERE SOLVED THANKS TO INVESTOR SUPPORT





#### THANK YOU!

#### CONTACT US:



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