

# SRR

SEA RAIL ROAD 2018



## About us

- **Company name:** «SRR»
- **Founded:** 06.09.2007, Riga, Latvia
- **Personnel:** 64 employees
- **Assets:** 950 x 20' and 450 x 40' containers, 825 platforms
- **Membership:** FIATA, LAFF, LTBA, CCTP
- **No Certificate ISO 9001:2008:** LVRIG56115A\

### Field of Activity:

- Multimodal transportation and integrated railway solutions for metallurgical companies and industrial manufacturers
- Handling of container trains
- Optimizing use of rolling stock and providing own containers
- Warehousing of various types of cargo
- Regular feeder container line Rotterdam-Riga-Ust-Luga-St. Petersburg-Rotterdam



## SRR Group companies

- **SRR** – one of the leading and actively developing railway companies in Latvia. The enterprise has a significant fleet of its own containers and platforms, and is an operator of container trains that unite the Riga port with destinations in Central Asia and Russia.
- **FLC LATVIA** – the company is responsible for multimodal transportation of commercial cargoes, as well as for providing a return load for large-capacity containers from Europe to CIS countries.
- **Pervaya Logisticheskaya Kompaniya (Russia), SRR DEUTSCHLAND GMBH, FLC Kazakhstan, FLC Poland, FLC Logistics India, FLC Logistics Dubai** – companies of the SRR group in other countries. Activities of the companies are focused on working with clients in the local market.
- **AFY TRAVEL** – the tourist company, which provides a full range of services for organization of business and tourist trips.

 GERMANY

 LATVIA

 POLAND

 INDIA

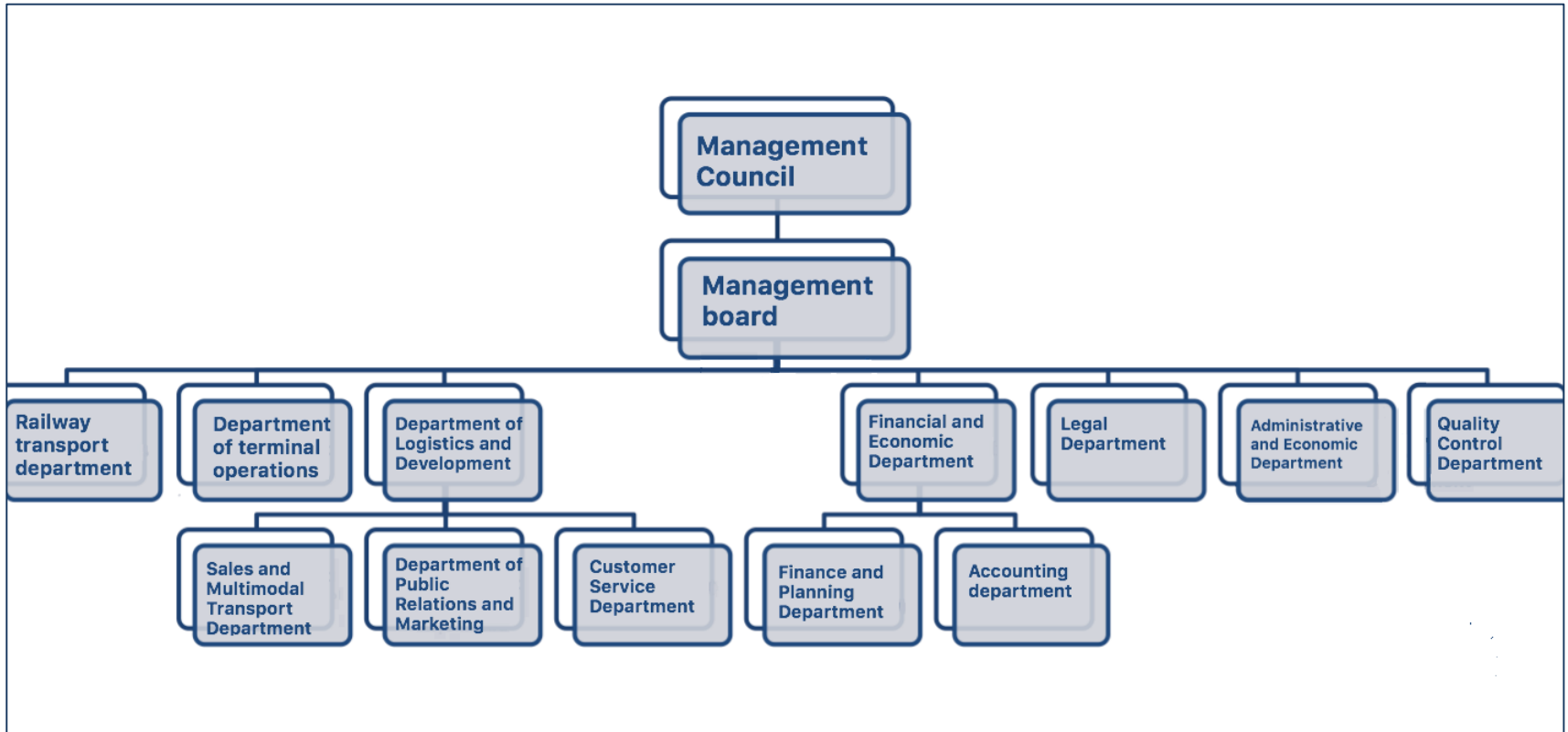
 KAZAKHSTAN

 RUSSIA

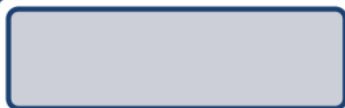
 UKRAINE

 UAE

## Structure of the Company SRR



## Areas of Activity



**MULTIMODAL TRANSPORTATION**



**TRANSPORTATION, STORAGE AND TRANSFER OF METALLURGICAL PRODUCTS**



**TRANSPORT OF VARIOUS COMMERCIAL GOODS**



**OPERATION BY CONTAINER TRAINS**



**TERMINAL OPERATIONS**



**USE OPTIMIZATION OF ROLLING STOCK AND PROVISION OF OWN CONTAINERS**



## Multimodal transportation

- SRR provides transportation of cargo and development of regular routes by various modes of transport on the Eurasian continent and by sea beyond.
- An extensive network of long-term agents allows not only to offer customers complex logistics solutions for transportation, but also provide additional services for customs clearance and stevedoring operations in **Riga, Rotterdam, Duisburg and other cities**.
- Having regular import and export cargo flows in Eurasia, SRR provides its own containers for the most efficient transportation of customers' cargo.



## Transportation of ferroalloys and aluminum

- **Period:** from January 2009 up to date
- **The total amount of up to December 2017:** ferroalloys – 3 555 839 tons (129 845 containers и 2 299 wagons) / aluminum – 7620 tons (115 wagons)
- **Description:** **SRR** is the only company that organizes transportation of ferroalloys through Latvia. Since 2009 SRR has been transporting ferroalloys from Kazakhstan and Russia. In 2010 it also transported aluminum from Kazakhstan through Riga port to major industrial zones in Germany, the USA. Currently transportation of ferroalloys is organized through Riga and St. Petersburg or Ust-Luga with further delivery to Rotterdam and Duisburg. The company is the main supplier for transportation of ferroalloys in 20-foot containers from Žiniszke and Aksu to Riga by rail.
- **Annual volumes (tons):**

	2011	2012	2013	2014	2015	2016	2017
Ferroalloys	371 343	436 120	399 240	386 716	335 716	261 344	198 145
Aluminum	-	7 620 t.	-	-	-	-	-



## Transportation of ferroalloys

### SRR carries/ed out transportation of products from:

- **Aktyubinsk and Aksu ferroalloys plants** - The plants are enterprises of TNK Kazkhrom JSC – one of the world's largest producers of ferrochromium, which supplies the market with a wide range of ferroalloys with high chromium content.
- **Serov Ferroalloy Plant** - One of the largest Russian enterprises for production of chromium ferroalloys. For more than fifty years the plant has been producing a wide range of ferroalloys: high-carbon ferrochrome, medium-carbon ferrochrome, low-carbon ferrochromium, ferrosilicochrome.
- **Chelyabinsk Electrometallurgical Combine** — The largest producer of ferroalloys in Russia with more than 8 thousand people employed. The main products of the plant are ferrosilicon, ferrochromium, silicocalcium, ferrosilicochrome, ferrosilicomanganese.
- **Novokuznetsk Ferroalloy Plant**, part of the group “RFA INTERNATIONAL, LP” (one of the global leaders in delivery of ferrochrome, ferrosilicon, and other ferroalloys products).
- **Nikopol Ferroalloy Plant** — The largest enterprise for the production of silicomanganese and ferromanganese in Ukraine and CIS countries. The average annual sales volume is 800 thousand tons of ferroalloys.
- **Kazakhstan electrolysis plant** - part of ENRC and is one of the largest modern plants in the CIS for production of primary aluminum, equipped with the latest equipment, which allows to produce products of the highest quality.



## Transportation of other metallurgical raw materials - briquettes of iron ore, iron ore pellets

- **Period:** 2010-2011
- **The total volume:** iron ore pellets - 1 039 721 tons (14 996 wag.) / briquettes of iron ore – 428 930 tons (6 211 wag.)
- **Description:** Transportation of metallurgical raw materials from the enterprises that are part of the METALLOINVEST holding (Mikhailovsky GOK, Lebedinsky GOK and Oskol Electrometallurgical Combine) through the Riga port to Western Europe.
- **METALLOINVEST** is one of the largest producers and suppliers of iron ore and hot briquetted iron in the world and the leading producer of iron ore in Europe and the CIS.
- **Lebedinsky and Mikhailovsky** ore mining and processing plants – the largest enterprises of Russia in terms of extraction and processing of iron ore. The company develops the second largest stock measured iron ore deposit in the world. As of July 1, 2010, its proven and estimated reserves guarantee more than 160 years of operational period at the current production level.
- **Oskol Electrometallurgical Combine** – One of the most modern metallurgical enterprises in Russia. The implemented thereon domain-free technology of Iron direct reduction MIDREX and electric arc melting allows to obtain high quality metal almost without harmful impurities and residual elements, which provides a high demand both in Russia and beyond.



## Cast iron transportation

- **Period:** since February 2016 up to now
- **The total volume till December 2017:** 1 621 480 tons (25 176 wagons)
- **Route:** st. Prisady (Russia) – st. Ventspils (Latvia) st. Prisady (Russia) – st. Bolderaya (Latvia)
- **Description:** Transportation of cast iron produced by the plant of PJSC "TULACHERMET" - one of the leading enterprises of Russian metallurgy, the largest exporter of commercial cast iron in the country.

## Transportation of commercial cargoes

- **Period:** since 2009 up to day
- **The total volume till December 2017:** 19 208 cont. И 484 wag.
- **Description:** SRR Group companies provide a complete multimodal logistics solution for delivery of goods in Europe and Asia. **Major customers include:** Tesa Logistics (animal products), TVA (clothes, shoes), Andreas Andresen (liquid soap), RKT (various devices), Mann Lines (various equipment, chemicals), FOPI (stationery), Multimodal Freight Systems (various equipment), Forever Living (equipment), Ashland (engine oil), BP (motor oil), Valvoline (motor oil), HEINEMANN (alcohol, perfumery), New Delux India (pharmaceuticals), Pernod Ricard (alcohol), Raimbek Alco (alcohol), HALIBURTON (equipment), HOESCH Granules GmbH (aluminum crumb), Schills (animal feed), ERSAL (equipment), SHELL (engine oil), Chandler DE (equipment), Transcom (equipment), Unico Logistic (various equipment, chemicals), Arkena (chemicals), DB Schenken (various equipment, chemicals), Talgo, KNAUF (Construction Materials), Interrail (various equipment, chemicals).



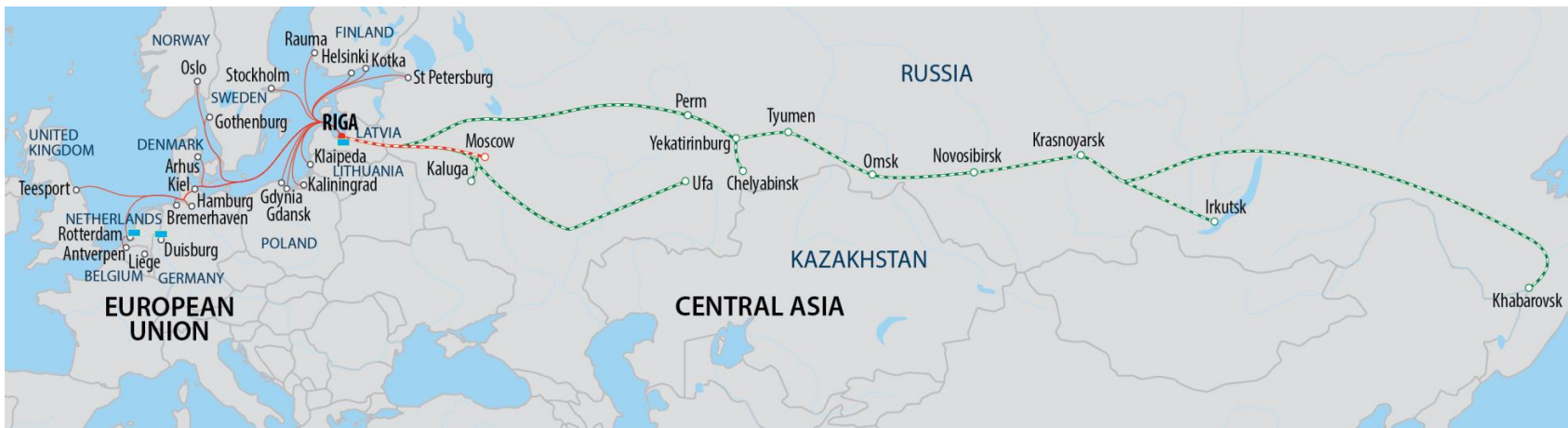
## Delivery of locomotives „General Electric”

- **Period :** November 2012 – February 2014
- **The total volume:** 58 X 20-ft. cont., 239 X 40-ft. cont. , 106 X 40-ft. cont. FLAT RACK
- **Description:** The company delivered the locomotives produced by General Electric in demountable form from the USA to Kazakhstan. All the locomotives were intended for the Kazakh railway till the station. Astana for the plant of Lokomotiv Kurastyr Zauyty JSC, where assembly of locomotives and commissioning took place.
- **Annual volumes:**

	2012	2013	2014
20-ft. cont.	7	25	11
40-ft. cont.	47	195	88
40-ft. cont. FLAT RACK	4	19	7

## Container train *Riga Express*

- **SRR has the leading position** in Latvia on dispatching goods within container trains from Riga to Moscow.
- **Routes:** Riga-Moscow, Chelyabinsk.
- **Operators:** SRR and Logistic Operator (official partner of Russian Railways)
- **Regularity:** 2 times per week
- **The main advantages:** absence of restrictions on the container weight, passage of the border without a queue, fast and predictable transit times.
- Transportation of goods of **the following companies:** IKEA (furniture), Auchan (toys, office, household appliances, electrical engineering), Leroy Merlin (tools, electrical engineering), Clothing-3000 (clothes, shoes), Procter & Gamble (chemical products, fairy paste), Danila Master (granite, tile), ECCO (shoes).



## Container train *Riga Express*

→ **Period** : since September 2010 up to now

→ **The total volume**: 24 997 TEU cont.,

→ **Description**: The container train consists of 100-110 TEU using 40 / 60 / 80-ft. private platforms.

→ **Partner**: The logistics operator is the official partner of Russian Railways, the Russian 3PL logistics service provider responsible for the Russian part of the route, accepting a container train in Moscow, providing customs brokerage services, as well as further auto-delivery of cargo that has passed customs clearance.

→ **Annual volumes** (TEU cont.):

	2012	2013	2014	2015	2016	2017
Riga Express	2 365	2 737	4 670	4709	5 110	4 906



## Container train *Eurasia-1*

→ **Routes:**

- Riga-Polotsk-Aktobe-Central Asia
- Riga-Aktobe-Central Asia

**The unique product**, providing cargo delivery to Aktobe within 5.5 days



## Delivery of non-military cargo of NATO to Afghanistan

- **Period:** since August 2011 till December 2012
- **The total volume:** 9 trains, 612 TEU cont.
- **Description:** JSC SRR was one of the 3 NATO cargo carriers through the Riga port to Afghanistan. The company organized 9 dispatches of the container train "Eurasia-1" along the route **Riga-Hairaton, Afghanistan**. Cargo - various non-military goods to Nato troops. The main advantage of Eurasia-2 was transit time - the cargo was delivered to the destination station in less than 14 days.



## Container train *Eurasia 2* – A project for Pavlodar aluminum plant

- **Period:** November 2009 – January 2010
- **The total volume:** 704 units. 20-ft. cont., more than 10 container trains
- **Route:** Neuss – Pavlodar-Yuzhnyy
- **Description:** Delivery of components for construction of blast furnaces of an aluminum plant from Germany through Riga to Pavlodar, (Northern Kazakhstan) by the Eurasia-2 train. SRR is the only company that transported cargo within the framework of a container train from Riga to Northern Kazakhstan. The organization of the container train allowed to reduce the transit time of delivery twice (5.5 days).

## Sea transportation

- JSC SRR has container depots in the main ports and industrial zones of Europe and Russia (Riga, Duisburg, Rotterdam, Ust-Luga)
- Organization of a regular feeder communication between the Baltic and European ports – regular feeder container line Rotterdam-Riga-Ust-Luga-St. Petersburg-Rotterdam. Freight operator of container ships - partner MANN LINES;
- Chartering of vessels (Time Charter).



## Delivery of goods for KTZ Express

- **Period:** since November 2015 up to date
- **The total volume:** 168 wagons and 34 sets of dismantled locomotive parts (1 complete set consists of: 2 boxes 1290x2400x3220 mm, 11000 kg (block), 2 boxes 3270x1600x1965 mm, 800 kg per box, 4 boxes 2320x1230x920 mm, 500 kg per box, 2 boxes 1220x800x630 mm, 200 kg per box), 4 dismantled wagons
- **Route:** Rivabelossa – Narva – Astana
- **Description:** The company has a long-term agreement with the National Multimodal Operator of KTZ Express JSC (100% subsidiary of JSC National Company Kazakhstan Temir Zholy) for delivery of locomotives and its parts (oversized cargo).

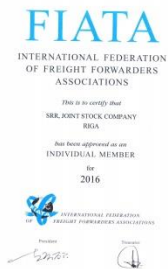
## Company benefits

- Private fleet of containers and platforms for shipments from Europe to Russia, Central Asia
- Nominated feeder service
- Competitive freight rates from leading linear operators
- Regular dispatch of container trains from Riga to Russia, Kazakhstan, Central Asia
- Weekly feeder link between European ports
- Fast and predictable transit time
- Network of container depots
- Door-to-door delivery
- Possibility to use a container in one direction to / from Europe, Central Asia, China
- A wide network of reliable partners and agents in Eurasia



## Participation in associations

- **FIATA** – International Federation of Freight Forwarders Associations
- **LAFF** – Latvian Association of Freight Forwarders and Logistics
- **LTBA** – Latvian Association of Transit Business
- **KCTP** - Coordinating Council for Transsiberian Transportation
- Certificate of Quality **ISO 9001:2008** since 2009
- Member of the projects of the Latvian Investment and Development Agency (**LIAA**)



## Partners



## Contacts

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